Information Flow Experiments Methodology

Personalized Web Advertising

Indiatimes The Times of India The Economic Times More -	Sign In / Create Account	Follow 3.2M	
ADVE TISEMENT RBC Royal Bank Enter the DEBIT TO WIN IT [™] contest. Learn More >	É		
THE TIMES OF INDIA China	2,	The Times of India	
Mome World US Pakistan South Asia UK Europe China Middle East Rest of World Mad, Mad World Videos			
You are here: Home » World » China			
'We'll be back': Hong Kong protesters chant as camp site dismantled Reuters Dec 12, 2014, 08,39 AM IST	Connect with us	C () 😵	
Time to Hug* by Huggies® Parenting info, Prizes and Offers! To Meet new Moms like You. : www.facebook.com/TimetoHug Ads by 0	Google		
READ MORE WHong Kong Protesters 'We'll Be Back' Hong Kong CY Leung			
HONG KONG: Hong Kong police arrested pro-democracy activists and cleared most of th main protest site on Thursday, marking an end to more than two months of street demonstrations in the Chinese-controlled city,	le 1		

Personalized Web Advertising



Experimental Design



Experimental Design



Information Flow Experiments



[Goguen and Meseguer, 1982]

Noninterference



Probabilistic Noninterference



Information Flow Experiments as Science

Experimental Science	Information Flow
Natural process	System in question
Population of units	Subset of interactions
Treatments	Inputs
Responses	Outputs
Causation	Information flow

Mechanism of ad delivery is complex



Browser Agents are not Independent



Our Idea:

- Use a non-parametric test
 - Does not require a model for Google

- Specifically, a permutation test
 - Does not require independence among browser instances or assumption that ads are independent and identically distributed





is the measurement vector

is the statistic computed over $ec{y}$





Information Flow Experiments



A rigorous methodology for information flow experiments

- Connection between Information Flow and Causal Experiments
- Statistical principles for designing Information Flow Experiments
 - Control for known confounders
 - Randomize to break unknown confounders
- Significance Testing with non-parametric statistical tests

Information Flow Experiments on Personalized Ads and Ad Settings

Ad Settings

www.google.com/settings/ads



Model of Interactions



Scaling Challenges

• Limited samples



• Selection of test statistic

Test Statistic

AdFisher Methodology



We study three properties on the Ad Ecosystem

• Discrimination

• Transparency

• Choice

We developed and used AdFisher to run Information Flow Experiments

• Emulates users with fresh browser instances.

• Randomized assignment.

• Statistical analysis to find causal relations.

Part I: Findings

Part II: Methodology and Tool

Discrimination



Set gender bit

Discrimination Explanations

Female Group

Jobs (Hiring Now) www.jobsinyourarea.co 45 vs. 8

4Runner Parts Service www.westernpatoyotaservice.com 36 vs. 5

Criminal Justice Program www3.mc3.edu/Criminal+Justice 29 vs. 1

Male Group

\$200k+ Jobs - Execs Only careerchange.com 311 vs. 1816

Find Next \$200k+ Job careerchange.com 7 vs. 36

Become a Youth Counselor www.youthcounseling.degreeleap.com 0 vs. 310

We are not claiming

- Generalization
 - Experiments performed from one IP address in Pittsburgh.
- Policy or Legal Violations
 - Google allows gender based targeting.
- Completeness
 - We might not have found every effect.

Transparency



settings

Transparency Explanations

Substance Abuse Visitors

The Watershed Rehab www.thewatershed.com/Help 2276 vs. 0

Watershed Rehab www.thewatershed.com/Rehab 362 vs. 0

The Watershed Rehab (none) 771 vs. 0 **Control Group**

Alluria Alert www.bestbeautybrand.com 0 vs. 9

Best Dividend Stocks dividends.wyattresearch.com 24 vs. 54

10 Stocks to Hold Forever www.streetauthority.com 76 vs. 118

Additional notice on Ad Settings

Ads Settings

Shooter Games Edit Adventure Games, and 13 more. Interests From your previous searches Based on the websites you've visited We use interests from your activity on websites to tailor ads to you. How it works Before Air Travel, and 87 more Edit Adventure Games, and 11 more Interests From your previous activity on Google Based on the websites you've visited Your activity on websites is used to serve interest based ads. These categories can only control some of the Google ads you see. For instance, the interests listed here do not After reflect ads selected based on a visit to a specific advertiser's page (remarketing) or ads selected by other advertising providers and delivered by Google's ad platforms. How it works.



to online dating

Choice Explanations

Keeping Dating Interest

Are You Single? www.zoosk.com/Dating 2433 vs. 78

Top 5 Online Dating Sites www.consumer-rankings.com/Dating 408 vs. 13

Why can't I find a date? www.gk2gk.com 51 vs. 5 Removing Dating Interest

Car Loans w/ Bad Credit www.car.com/Bad-Credit-Car-Loan 8 vs. 37

Individual Health Plans www.individualhealthquotes.com 21 vs. 46

Crazy New Obama Tax www.endofamerica.com 22 vs. 51

Part I: Findings

Part II: Methodology and Tool

Prior Work on Behavioral Marketing

- No statistical significance
 - Guha+10
 - Balebako+12
 - Wills & Tatar 12
 - Liu⁺13 AdReveal
- Assumptions about ads
 - Barford⁺14 AdScape
 - Lecuyer⁺14 XRay
 - Englehardt⁺14 OpenWPM
Possible Impact on Ad Settings

Control your Google ads

You can control the ads that are delivered to you based on your Google Account, across devices, by editing these settings. These ads are more likely to be useful and relevant to you.

Your interests

A	ction & Adventure Films	\checkmark	Arts & Entertainment	\checkmark	Concerts & Music Festivals
I	ance & Electronic Music	\checkmark	Drama Films	\checkmark	Fitness
I	ndie & Alternative Music	\checkmark	Music & Audio	\checkmark	Music Videos
	Online Video	\checkmark	Pianos & Keyboards	\checkmark	Pop Music
🖌 F	Recording Industry	\checkmark	Reference	\checkmark	Reggaeton
٦ 🗹	V Comedies	\checkmark	Vocals & Show Tunes		Cricket
+ ADD	NEW INTEREST WHERE D	UD TI	HESE COME FROM?		



Ads based on your interests

Improve your ad experience when you are signed in to Google sites

With Ads based on your interests ON

- The ads you see will be delivered based on your prior search queries, the videos you've watched on YouTube, as well as other information associated with your account, such as your age range or gender
- On some Google sites like YouTube, you will see ads related to your interests, which you can edit at any time by visiting this page
- You can block some ads that you don't want to see

With Ads based on your interests OFF

ON ON

- You will still see ads and they may be based on your general location (such as city or state)
- Ads will not be based on data Google has associated with your Google Account, and so may be less relevant
- You will no longer be able to edit your interests
- All the advertising interests associated with your Google Account will be deleted

Control ads on 2 million+ websites

You can opt-out of and control more ads, such as:

- ads shown anonymously to this browser by Google
- ads shown to you on non-Google sites
- ads that use information from your visits to advertiser websites
- ads shown to you on Google sites when you are not signed in

CONTROL SIGNED OUT ADS



Visit the Consumer Ads Help Center to learn more about how Google serves ads.

Possible Impact on Ad Settings

Control your Google ads

You can control the ads that are delivered to you based on anonymous information by editing these settings. These ads will more likely be useful and relevant to you and your Google services, such as search.

Please set your ads preference Ads based on your interests can be switched on or c

Ads based on your interests on websites beyond google.com

With Ads based on your interests ON

- You can mute some ads that you don't want to see
- You may see ads related to factors such as your interests and previous visits to other websites (remarketing)
- The ads may be based on anonymous demographic details such as age and gender
- The ads may be based on your general location (such as city or state) or the current page or app you are looking at

With Ads based on your interests OFF

OFF 🔶 ON

- You will still see ads
- The ads will be less relevant to you
- You will be opted-out of interest based ads that are part of the Google Display Network and Google ads that are based on visits to advertiser websites (remarketing)
- The ads may be based on your general location (such as city or state) or the current page or app you are looking at



Conclusions

- 1. Findings of discrimination, lack of transparency, and choice.
- 2. Scalable methodology
 - Blocked design
 - Automated selection of test statistic
- 3. AdFisher is freely available online: github.com/tadatitam/info-flow-experiments

Future Work

• Extensions of AdFisher

• Assigning blame

• Internal auditing and preventing violations

Information Flow Experiments on Personalized Ads and Ad Settings

Amit Datta, CMU Michael Tschantz, ICSI Anupam Datta, CMU





Backup Slides

Possible Impact on Ad Settings

Control your Google ads

You can control the ads that are delivered to you based on your Google Account, across devices, by editing these settings. These ads are more likely to be useful and relevant to you.

Your interests

A	ction & Adventure Films	\checkmark	Arts & Entertainment	\checkmark	Concerts & Music Festivals
I	ance & Electronic Music	\checkmark	Drama Films	\checkmark	Fitness
I	ndie & Alternative Music	\checkmark	Music & Audio	\checkmark	Music Videos
	Online Video	\checkmark	Pianos & Keyboards	\checkmark	Pop Music
🖌 F	Recording Industry	\checkmark	Reference	\checkmark	Reggaeton
٦ 🗹	V Comedies	\checkmark	Vocals & Show Tunes		Cricket
+ ADD	NEW INTEREST WHERE D) D TI	HESE COME FROM?		



Ads based on your interests

Improve your ad experience when you are signed in to Google sites

With Ads based on your interests ON

- The ads you see will be delivered based on your prior search queries, the videos you've watched on YouTube, as well as other information associated with your account, such as your age range or gender
- On some Google sites like YouTube, you will see ads related to your interests, which you can edit at any time by visiting this page
- You can block some ads that you don't want to see

With Ads based on your interests OFF

ON ON

- You will still see ads and they may be based on your general location (such as city or state)
- Ads will not be based on data Google has associated with your Google Account, and so may be less relevant
- You will no longer be able to edit your interests
- All the advertising interests associated with your Google Account will be deleted

Control ads on 2 million+ websites

You can opt-out of and control more ads, such as:

- ads shown anonymously to this browser by Google
- ads shown to you on non-Google sites
- ads that use information from your visits to advertiser websites
- ads shown to you on Google sites when you are not signed in

CONTROL SIGNED OUT ADS



Visit the Consumer Ads Help Center to learn more about how Google serves ads.

Possible Impact on Ad Settings

Control your Google ads

You can control the ads that are delivered to you based on anonymous information by editing these settings. These ads will more likely be useful and relevant to you and your Google services, such as search.

Please set your ads preference Ads based on your interests can be switched on or c

Ads based on your interests on websites beyond google.com

With Ads based on your interests ON

- You can mute some ads that you don't want to see
- You may see ads related to factors such as your interests and previous visits to other websites (remarketing)
- The ads may be based on anonymous demographic details such as age and gender
- The ads may be based on your general location (such as city or state) or the current page or app you are looking at

With Ads based on your interests OFF

OFF 🔶 ON

- You will still see ads
- The ads will be less relevant to you
- You will be opted-out of interest based ads that are part of the Google Display Network and Google ads that are based on visits to advertiser websites (remarketing)
- The ads may be based on your general location (such as city or state) or the current page or app you are looking at





Privacy Policy

www.google.com/policies/privacy/

When showing you tailored ads, we will not associate a cookie or anonymous identifier with sensitive categories, such as those based on **race**, **religion**, **sexual orientation or health**.

Choice Explanations

Keeping Dating Interest

Are You Single? www.zoosk.com/Dating 2433 vs. 78

Top 5 Online Dating Sites www.consumer-rankings.com/Dating 408 vs. 13

Why can't I find a date? www.gk2gk.com 51 vs. 5 Removing Dating Interest

Car Loans w/ Bad Credit www.car.com/Bad-Credit-Car-Loan 8 vs. 37

Individual Health Plans www.individualhealthquotes.com 21 vs. 46

Crazy New Obama Tax www.endofamerica.com 22 vs. 51

Transparency Explanations

Substance Abuse Visitors

The Watershed Rehab www.thewatershed.com/Help 2276 vs. 0

Watershed Rehab www.thewatershed.com/Rehab 362 vs. 0

The Watershed Rehab (none) 771 vs. 0

The Watershed Rehab

www.thewatershed.com/Help - Drug & Alcohol Rehabilitation Call Today For Help Now!

Control Group

Alluria Alert www.bestbeautybrand.com 0 vs. 9

Best Dividend Stocks dividends.wyattresearch.com 24 vs. 54

10 Stocks to Hold Forever www.streetauthority.com 76 vs. 118

Ads by Google

Findings

- Discrimination
 - Gender affected job-related ads
- Opacity
 - Web browsing affected ads without affecting Ad Settings
- Choice
 - Removing interests affected ads

Mechanism of ad delivery is complex



Prior Work on Behavioral Marketing

Authors	Test	Limitation
Guha et al.	Cosine similarity	No statistical significance
Balebako et al.	Cosine similarity	No statistical significance
Wills and Tatar	Manual examination	No statistical significance
Liu et al. (AdReveal)	Process of elimination	No statistical significance
Barford et al. (AdScape)	χ^2 test	Assumes ads identically distributed
Lécuyer et al. (XRay)	Parametric model	Correlation, not causation; assumes ads are independent
Englehardt et al.	Binomial test	Assumes ads identically ⁵¹

 \sim

Research Questions

• Are such tools **transparent**?

• Do they provide users with **choice**?

• Can personalized content be **discriminatory**?

Conclusions

- Are ad settings transparent?
 No Web browsing affects ads, not settings
- Do ad settings provide users choice?
 Yes Removing interests affects ads
- Are personalized ads served in a **fair** manner?
 Probably not Gender affects job-related ads

Privacy Policy

www.google.com/policies/privacy/

When showing you tailored ads, we will not associate a cookie or anonymous identifier with sensitive categories, such as those based on **race**, **religion**, **sexual orientation or health**.

Permutation Test [Good'05]

- It is a non-parametric test
 - No assumptions about ad distributions
- It does not require independent samp
 Ads served to one browser can affect ad

Observations (x₁, x₂, ..., x_n) are exchangeable if the probability of any particular joint outcome is the same regardless of the order

- Assumption: Samples are exchangeable under the null hypothesis
- A statistic that discriminates between the null and alternate hypotheses

P. Good.

Permutation Tests: A Practical Guide to Resampling Methods for Testing Hypotheses. Springer, 2005





is the measurement vector Ŷ

is the statistic computed over $ec{y}$



Ads vary over time



Ads differ on browsers on the same machine at the same time



Browser Agents are not Independent





'bmw', 'audi', 'car', 'vehicle', 'automobile', 'cadillac', 'limo'

"BMW buy", "Audi purchase", "new cars", "local car dealers", "autos and vehicles", "cadillac prices", and "best limousines"

P value

• Probability of obtaining a result at least as extreme as the one observed, assuming that the null hypothesis is true

• p-value =
$$\frac{1}{|\vec{y}|!} \sum_{\pi \in \Pi(|\vec{y}|)} I[s(\vec{y}) \le s(\pi(\vec{y}))]$$

$$I \text{ is the indicator function} \qquad s(\vec{y}) \text{ is the statistic computed over } \vec{y}$$

$$\vec{y} \text{ is the measurement vector} \qquad \pi(\vec{y}) \text{ is a permutation of } \vec{y}$$

$$p_{ub} = 1 - \text{BetaInv}\left(\frac{\alpha}{2}, n - k, k + 1\right)$$

$$p_{lb} = 1 - \text{BetaInv}\left(1 - \frac{\alpha}{2}, n - k + 1, k\right)$$

Probabilistic Noninterference and Causal Effect

Definition 2 (Probabilistic Noninterference). A system Q has probabilistic noninterference from L to H iff for all input sequences \vec{i}_1 and \vec{i}_2 ,

 $\lfloor \vec{i}_1 \downarrow L \rfloor = \lfloor \vec{i}_2 \downarrow L \rfloor \text{ implies } \lfloor Q(\vec{i}_1) \downarrow L \rfloor = \lfloor Q(\vec{i}_2) \downarrow L \rfloor$

Definition 3 (Effect). The experimental factor X has an effect on Y given Z := z iff there exists x_1 and x_2 such that the probability distribution of Y in $M[X:=x_1][Z:=z]$ is not equal to its distribution in $M[X:=x_2][Z:=z]$.

Theorem 3. Q has probabilistic interference iff there exists low inputs ℓ of length t such that \vec{V}_{hi}^t has an effect on \vec{V}_{lo}^t given $V_{li}^t := \ell$.

Machine Learning Algorithms

Algorithm	Parameter Space						
Logistic Regression	$C = \{2^{-5}, 2^{-4} \dots, 2^{15}\}$	penalty = { L_1 , L_2 }					
SVM with poly kernel	C = {2 ⁻⁵ , 2 ⁻⁴ , 2 ¹⁵ }	degree = {1, 2, 3, 4}					
SVM with RBF kernel	$C = \{2^{-5}, 2^{-4} \dots, 2^{15}\}$	$\mathbf{\gamma} = \{2^{-15}, 2^{-14} \dots, 2^3\}$					
k nearest neighbors	k = {1, 3,, 19}	p = {1, 2, 3}					

p in kNN stands for $L_{\rm p}$ distance

Property	Treatment	Other Actions	Source	When	Length (hrs)	# ads	Result
Nondiscrimination	Gender	-	тоі	May	10	40,400	Inconclusive
	Gender	Jobs	τοι	May	45	43, 393	Violation
	Gender	Jobs	τοι	July	39	35,032	Inconclusive
	Gender	Jobs	Guardian	July	53	22,596	Inconclusive
	Gender	Jobs & Top 10	τοι	July	58	28,738	Inconclusive
Data use transparency	Substance abuse	-	тоі	May	37	42,624	Violation
	Substance abuse	-	τοι	July	41	34,408	Violation
	Substance abuse	-	Guardian	July	51	19,848	Violation
	Substance abuse	Тор 10	тоі	July	54	32, 541	Violation
	Disability	-	τοι	May	44	43, 136	Violation
	Mental disorder	-	τοι	May	35	44,560	Inconclusive
	Infertility	-	τοι	May	42	44,982	Inconclusive
	Adult websites	-	τοι	May	57	35,430	Inconclusive
Effectful choice	Opting out	-	тоі	May	9	18,085	Compliance
	Dating interest	-	тоі	May	12	35,737	Compliance
	Dating interest	-	тоі	July	17	22,913	Inconclusive
	Weight loss interest	-	τοι	May	15	31 , 275	Compliance
	Weight loss interest	-	τοι	July	15	27,238	Inconclusive
Ad choice	Dating interest	-	тоі	July	1	1,946	Compliance
	Weight loss interest	-	тоі	July	1	2,862	Inconclusive
	Weight loss interest	-	тоі	July	1	3,281	Inconclusive

Details of Discrimination Experiments

Treatment	Other visite	Measurement	Blocks -	# ads (# unique ads)		Accuracy	Unadj.	Adj.
Treatment	Other visits			female	male	Accuracy	p-value	p-value
Gender	Jobs	TOI, May	100	21,766 (545)	21,627 (533)	93%	0.0000053	0.0000265*
Gender	Jobs	Guardian, July	100	11,366 (410)	11,230 (408)	57%	0.12	0.48
Gender	Jobs & Top 10	TOI, July	100	14,507 (461)	14,231 (518)	56%	0.14	n/a
Gender	Jobs	TOI, July	100	17,019 (673)	18,013 (690)	55%	0.20	n/a
Gender	-	TOI, May	100	20 , 137 (603)	20,263 (630)	48%	0.77	n/a

Details of Discrimination Experiments

Title		Coofficient	appears i	n agents	total appearances	
Title	URL	Coencient	female	male	female	male
	Top ads for identifying the sim	ulated female	group			
Jobs (Hiring Now)	www.jobsinyourarea.co	0.34	6	3	45	8
4Runner Parts Service	www.westernpatoyotaservice.com	0.281	6	2	36	5
Criminal Justice Program	www3.mc3.edu/Criminal+Justice	0.247	5	1	29	1
Goodwill - Hiring	goodwill.careerboutique.com	0.22	45	15	121	39
UMUC Cyber Training	www.umuc.edu/cybersecuritytraining	0.199	19	17	38	30
	Top ads for identifying agents in the	ne simulated n	nale group			
\$200k+ Jobs - Execs Only	careerchange.com	-0.704	60	402	311	1816
Find Next \$200k+ Job	careerchange.com	-0.262	2	11	7	36
Become a Youth Counselor	www.youthcounseling.degreeleap.com	-0.253	0	45	0	310
CDL-A OTR Trucking Jobs	www.tadrivers.com/OTRJobs	-0.149	0	1	0	8
Free Resume Templates	resume-templates.resume-now.com	-0.149	3	1	8	10

Details of Transparency Experiments

Treatment	Other visite	Maaauramant	# ads (# 1	unique ads)	Accuracy	Unadj.	Adj. p-value	
Treatment	Other visits	weasurement	experimental	control	Accuracy	p-value		
Substance abuse	-	TOI, May	20,420 (427)	22,204 (530)	81%	0.0000053	0.0000424*	
Substance abuse	-	TOI, July	$16,206 \ (653)$	18,202 (814)	98%	0.0000053	0.0000371*	
Substance abuse	Тор 10	TOI, July	$15,713 \ (603)$	16,828 (679)	65%	0.0000053	0.0000318*	
Disability	-	TOI, May	19,787~(546)	23, 349 (684)	75%	0.0000053	0.0000265^{*}	
Substance abuse	-	Guardian, July	8,359~(242)	11,489 (319)	$\mathbf{62\%}$	0.0075	0.03*	
Mental disorder	-	TOI, May	$22, 303 \ (407)$	22,257 (465)	$\mathbf{59\%}$	0.053	0.159	
Infertility	-	TOI, May	22 , 438 (605)	22,544 (625)	57%	0.11	n/a	
Adult websites	-	TOI, May	17,670 (602)	17,760 (580)	$\mathbf{52\%}$	0.42	n/a	

www.alexa.com/topsites/category/Top/Health/Addictions/Substance_Abuse www.alexa.com/topsites/category/Top/Society/Disabled

Details of Transparency Experiments

Title		Coefficient	appears i	n agents	total appearances	
i itie	URL	Coefficient	control	experi.	control	experi.
Top ads for identifying	g agents in the experimental group	(visited webs	sites associ	ated with s	ubstance abus	se)
The Watershed Rehab	www.thewatershed.com/Help	-0.888	0	280	0	2276
Watershed Rehab	www.thewatershed.com/Rehab	-0.670	0	51	0	362
The Watershed Rehab	Ads by Google	-0.463	0	258	0	771
Veteran Home Loans	www.vamortgagecenter.com	-0.414	13	15	22	33
CAD Paper Rolls	paper-roll.net/Cad-Paper	-0.405	0	4	0	21
	Top ads for identifying ag	ents in contro	l group			
Alluria Alert	www.bestbeautybrand.com	0.489	2	0	9	0
Best Dividend Stocks	dividends.wyattresearch.com	0.431	20	10	54	24
10 Stocks to Hold Forever	www.streetauthority.com	0.428	51	44	118	76
Delivery Drivers Wanted	get.lyft.com/drive	0.362	22	6	54	14
VA Home Loans Start Here	www.vamortgagecenter.com	0.354	23	6	41	9

Details of Choice Experiment

Experiment	blocks	#		Unadj.	Adj.			
Experiment	DIOCKS	removed/opt-out	keep/opt-in	total		p-value	p-value	
Opting out	54	9,029 (139)	9,056 (293)	18,085 (366)	83%	0.0000053	0.0000265*	
Dating (May)	100	17,975 (518)	$17,762 \ (457)$	35,737~(669)	74%	0.0000053	0.0000212*	
Weight Loss (May)	83	15,826 (367)	15,449 (427)	$31, 275\ (548)$	60%	0.041	0.123	
Dating (July)	90	$11,657\ (727)$	11,256 (706)	$22,913\ (1,014)$	$\mathbf{59\%}$	0.070	n/a	
Weight Loss (July)	100	14,168 (917)	13,070 (919)	27,238 (1,323)	52%	0.41	n/a	

Details of Choice Experiment

Title		Coofficient		rs in agents	total appearances	
i itie	ORL	Coencient	kept	removed	kept	removed
	Top ads for identifying the group	that kept datii	ng intere	ests		
Are You Single?	www.zoosk.com/Dating	1.583	367	33	2433	78
Top 5 Online Dating Sites	www.consumer-rankings.com/Dating	1.109	116	10	408	13
Why can't I find a date?	www.gk2gk.com	0.935	18	3	51	5
Latest Breaking News	www.onlineinsider.com	0.624	2	1	6	1
Gorgeous Russian Ladies	anastasiadate.com	0.620	11	0	21	0
Т	op ads for identifying agents in the grou	up that remove	ed dating	g interests		
Car Loans w/ Bad Credit	www.car.com/Bad-Credit-Car-Loan	-1.113	5	13	8	37
Individual Health Plans	www.individualhealthquotes.com	-0.831	7	9	21	46
Crazy New Obama Tax	www.endofamerica.com	-0.722	19	31	22	51
Atrial Fibrillation Guide	www.johnshopkinshealthalerts.com	-0.641	0	6	0	25
Free \$5 - \$25 Gift Cards	swagbucks.com	-0.614	4	11	5	32
Details of Choice Experiment

Experiment	Konwords	# ads (# 1	appearances		
	Reywords	removed	kept	removed	kept
Dating	dating, romance, relationship	952 (117)	994 (123)	34	109
Weight Loss (1)	fitness	$1,461 \ (259)$	$1,401 \ (240)$	21	16
Weight Loss (2)	fitness, health, fat, diet, exercise	1,803 (199)	1,478~(192)	2	15

Experiment	Unadjusted p-value	Bonferroni p-value	Holm-Bonferroni p-value	Unadjusted flipped p-value	Bonferroni flipped p-value	Holm-Bonferroni flipped p-value
Dating	0.0076	0.0152	0.0456*	0.9970	1.994	n/a
Weight Loss (2)	0.18	0.36	0.9	0.9371	1.8742	n/a
Weight Loss (1)	0.72	1.44	n/a	0.3818	0.7636	n/a