

# Project Website: Competitive Analysis

- ◆ Series of bullets, each describing a product or feature that competes with yours
- ◆ These can be off-the-shelf products or academic projects
- ◆ For each bullet, provide
  - ▶ Name of project, with link to URL
  - ▶ 1 sentence about the competing product or project
  - ▶ 1 sentence about how your project differs from this competitor
    - Differentiators: Cost, portability, features, .....
  - ▶ If there is a picture of the product, by all means, provide it (if it helps)
- ◆ You can have as many bullets as you like
  - ▶ Not acceptable to have zero bullets or just one – this would mean that you did not do your competitive analysis correctly
- ◆ Caution
  - ▶ Do not be disparaging of others' work
    - Avoid sentences like “This product is useless.” or “This product is poorly documented”
    - Stay factual and objective – this is what you would do in industry